

## Message Text

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PAGE 01 TOKYO 16372 110856Z  
ACTION TRSE-00

INFO OCT-01 EA-12 ISO-00 EB-08 XMB-04 COME-00 OMB-01  
STR-07 OPIC-06 CIAE-00 INR-10 NSAE-00 /049 W  
-----077169 110933Z /13  
R 110850Z SEP 78  
FM AMEMBASSY TOKYO  
TO SECSTATE WASHDC 1111

UNCLAS TOKYO 16372

PASS TREASURY AND EXIMBANK

E.O. 11652: N/A  
TAGS: EFIN, ETRD  
SUBJECT: U.S.-GOJ BILATERAL DISCUSSIONS IN IMPROVEMENT IN  
INTERNATIONAL ARRANGEMENT ON EXPORT CREDITS

REF: STATE 216734

1. AFTER CONSIDERING OUR SUGGESTION PER REFTEL THAT THE  
GOJ ALSO RESERVE MORNING OF OCT 5 FOR CONCLUDING SUBJECT  
BILATERAL DISCUSSIONS, MITI COUNTERED WITH SUGGESTION  
THAT IT MIGHT BE PREFERABLE TO DEVOTE FULL DAY OF OCT 5  
TO THESE DISCUSSIONS RATHER THAN SPLIT THEM UP BETWEEN  
MORNING OCT 3 AND MORNING OCT 5. (THEY HAVE SOME PROBLEMS  
ALSO WITH CONTINUING THEM IN AFTERNOON OF OCT 3.) WE  
SUGGESTED THAT NEED FOR U.S. PARTICIPANTS TO DEPART EARLY  
TO CTACH PLANES AT NARITA WOULD PROBABLY SHORTEN CONSIDER-  
ABLY ANY AFTERNOON SESSION ON OCT 5. WE ALSO SUGGESTED  
THAT IT MIGHT BE DESIRABLE TO OPEN DISCUSSIONS ON IMPROVING  
THE ARRANGEMENT EARLY IN THE OCT 3-5 PERIOD SO THAT THE  
JAPANESE SIDE WOULD, AFTER INITIAL DISCUSSIONS, HAVE  
OPPORTUNITY TO COORDINATE THEIR REACTION PRIOR TO DEPARTURE  
OF THE U.S. DELEGATION. WE NEVERTHELESS AGREED TO TRANSMIT  
MITI'S SUGGESTION FOR CONSIDERATION BY INTERESTED  
WASHINGTON AGENCIES. COMMENT: NEED FOR MORE THAN A HALF  
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DAY TO DISCUSS IMPROVEMENT IN THE ARRANGEMENT WILL DEPEND  
INTER ALIA ON SPECIFICITY WITH WHICH U.S. SETS FORTH ITS  
THINKING ON IMPROVEMENTS IN THE ARRANGEMENT AND THE  
AMOUNT OF LEAD TIME JAPANESE SIDE HAS TO CONSIDER IT BEFORE  
THE MEETINGS. WE WOULD SUGGEST THAT WE HOLD TO THE PLAN TO  
MEET ON ARRANGEMENT ISSUES THE MORNING OF OCT 3 AND  
RESERVE THE DECISION AS TO THE NEED FOR FOLLOW-UP UNTIL

THAT TIME. EVEN IF IT WERE NOT POSSIBLE TO ARRANGE  
A FORMAL SESSION ON THE MORNING OF OCT 5, PRESUMABLY  
FRUITFUL INFORMAL CONSULTATIONS COULD BE SCHEDULED. END  
COMMENT.

2. JAPANESE SIDE WILL BE PREPARED TO DISCUSS QUESTION OF  
AIRCRAFT FINANCING. MANSFIELD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE PROMOTION, CREDIT, EXPORTS, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**To:** STATE  
**Type:** TE  
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